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Magic 28 and Weekly Beat Sheet

Doctor Name: _____ Week of: _____

Magic # per session _____ NP OV (Circle One)

Promise: Complete _____ of _____ volume changer actions if not _____ (#) NP or OV (Circle one) per session.

	New Patients (NP's) Circle		Volume Changer Action (list #'s from below)
Monday AM	Yes	No	
Monday PM	Yes	No	
Monday TOTAL			
Tuesday AM	Yes	No	
Tuesday PM	Yes	No	
Tuesday TOTAL			
Wednesday AM	Yes	No	
Wednesday PM	Yes	No	
Wednesday TOTAL			
Thursday AM	Yes	No	
Thursday PM	Yes	No	
Thursday TOTAL			
Friday AM	Yes	No	
Saturday AM	Yes	No	
Weekly Total			

Pick 2 New Patient Volume Changer Actions per session. IF you did not care for a New Patient in the session or day you MUST rotate and note repeat actions

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| <ol style="list-style-type: none"> 1. Gratitude 2. Referral 3. Spinal workshop Additions 4. Reactivations Process 5. Reactivation Phone call 6. Setting up outside event for free, telling the patients 7. Setting up outside event for free, placing the call 8. Community connections 9. 3 Daily Promises for Excellence | <ol style="list-style-type: none"> 10. Challenge 10% of Patients to more 11. Video/Audio yourself doing 1 step of the script 12. Call anther TLC DC and share what's GOOD in your practice today 13. Listen to TLC audio on the website 14. Your AM Daily 1 rituals 15. Register for TLC Seminar 16. Go to Live Doctors Training 17. Re-Read your AR letter 18. Work on TLC Foundational Discipline |
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