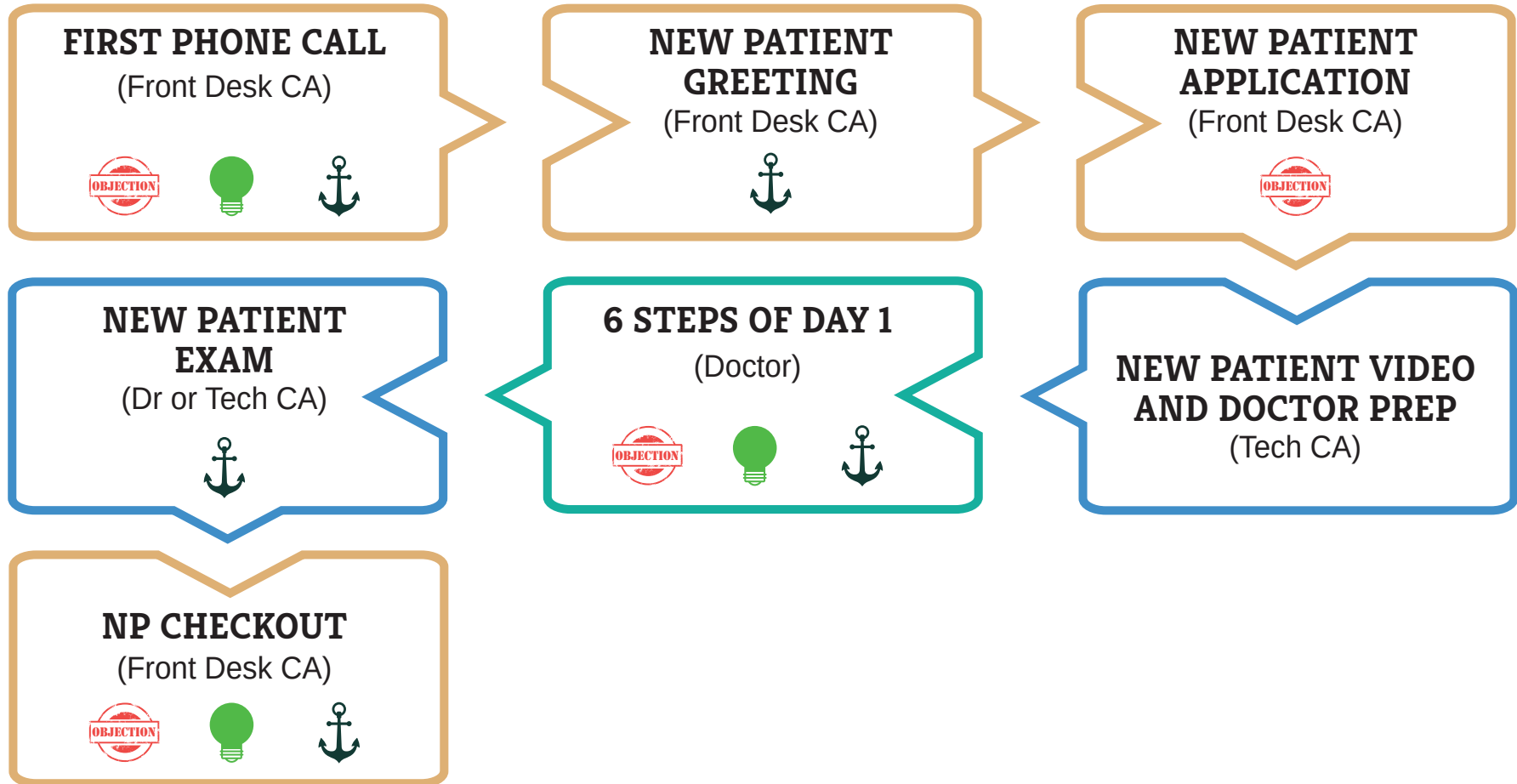
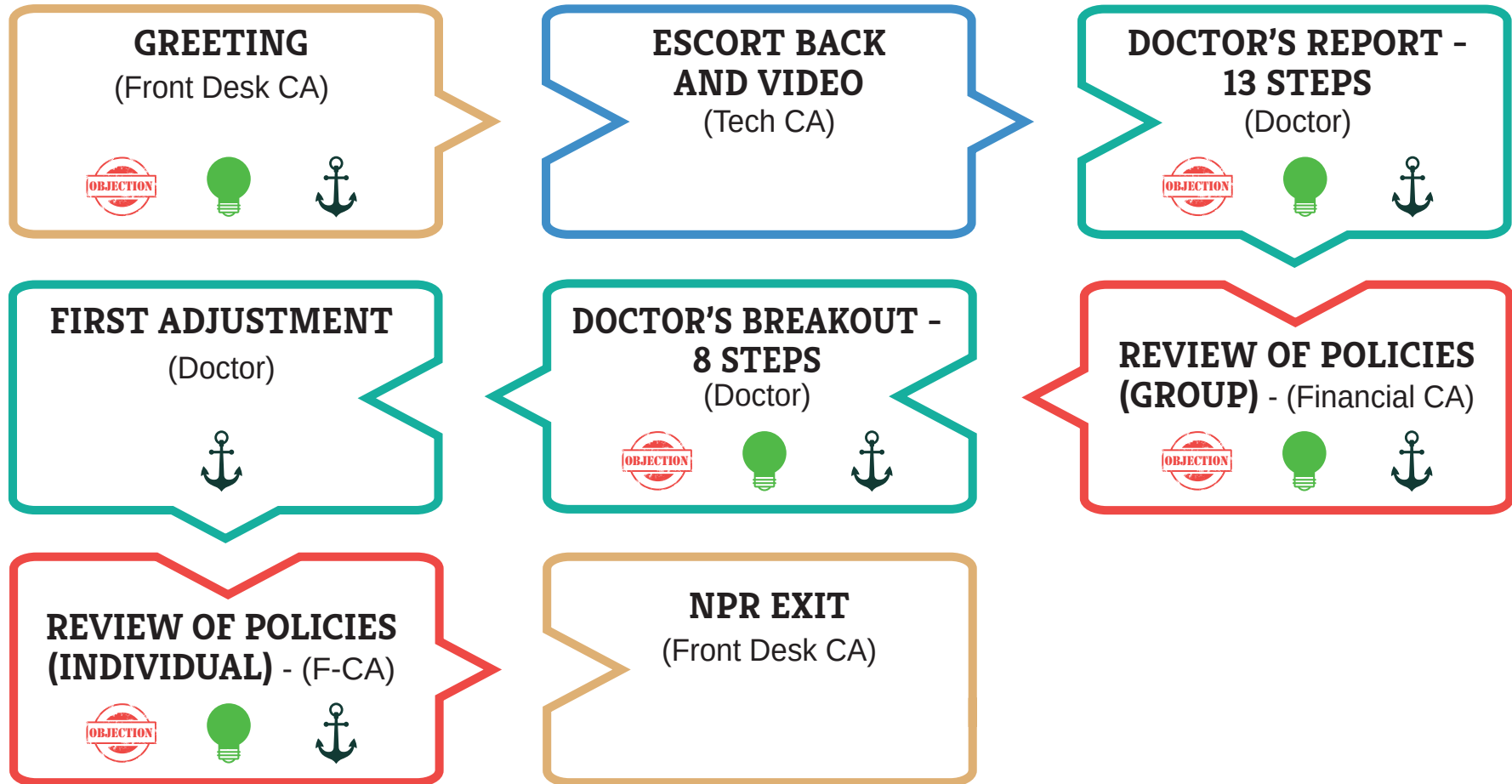


NEW PATIENT FLOW CHART - DAY 1

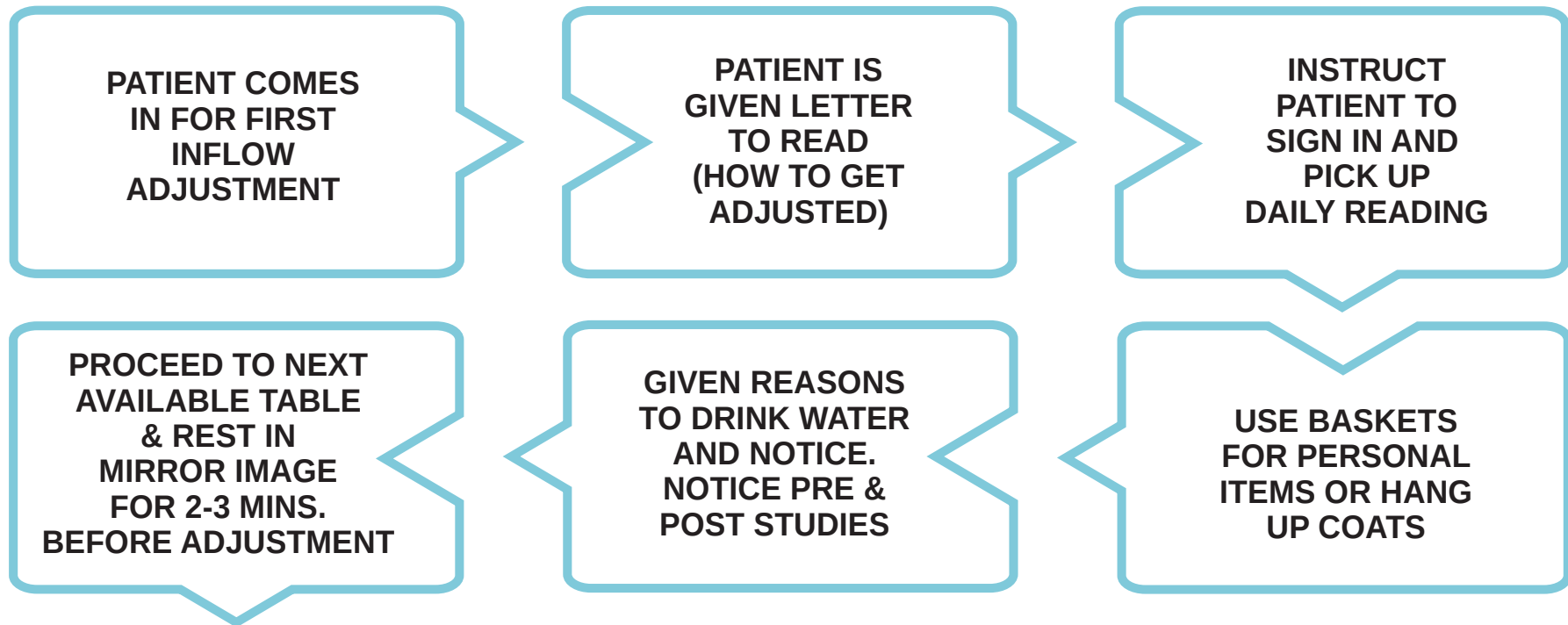


NEW PATIENT FLOW CHART - DAY 2



 **OBJECTION MANAGEMENT**  **GREEN LIGHT**  **ANCHOR CONVERSION**

FIRST INFLOW ADJUSTMENT FLOW CHART - DAY 3



Remember: **NO** newspapers, cell phones, earrings, long necklaces, etc. on while getting adjusted