- 1. TLC Procedure
  - a. Discharge patients from one level of care to next level of care
  - b. Ask patients IF their health and life is enough of a priority to them NOW to spend the next \_\_\_\_\_# of months correcting subluxations.
  - c. What are you doing to continually care for your spine for the rest of your life?
- 2. Parallel to school and clinic
  - a. How are you done AND always continuing on?
  - b. Are you asking yourself what is enough a priority to them to do and not do every day in school and clinic in order to become the best student of Chiropractic? How are you doing AND continuing on?
  - c. What have you learned to do now to care for your spine for the rest of your life NOW?
- 3. Drill:
  - a. Start rehearsing the conversation of DONE
  - b. Discharge of patients from Phase 1 of care to the next
  - c. How to share this?

**Homework:** Start rehearsing the conversation of Done. Practice with a partner asking is what you are doing in terms of saving money, exercising, or dates with your spouse enough of a priority to them to be the best spouse? Best saver? Best fitness partner? Hopefully, you'll be taking care of your spine differently for the rest of your life but for now - D...